

Lake Union Consulting Group – Melissa Williams-Gurian

PHILOSOPHY STATEMENT

Melissa has worked with organizations as an executive coach and organizational development consultant improving business performance and their environments. Her work focuses on building better relationships, communicating effectively, taking clear decisive action and recognizing patterns and systemic issues for continuous learning. She helps smart individuals build smart teams-- when teams are working collaboratively with a strong sense of trust, performance and accountability are reflected in the workplace.



MY APPROACH

Melissa imparts effective strategies while strengthening the client's emotional intelligence and authentic leadership. She guides her clients through challenging conversations and decisions, achieving positive results while making candid observations, aiming to foster leadership.

Melissa's clients include retail, manufacturing, public education, financial services, software and hardware development, and health care organizations.

AREAS OF EXPERTISE/RESULTS

- Assessment Surveys
- Executive Coaching
- Performance Management
- Conflict Resolution
- Team Development
- Family of Origin Work

EXPERIENCE / SELECTED PROJECTS

- Executive Coaching at all levels of organizations: leadership and strategy development.
- 360 assessment surveys for teams: fosters self development and improves organizational performance.
- Facilitates manager assimilation meetings: helps new manager and team align priorities, create strategies and build trust.
- Social Style training for managers: learn behavioral styles and how to apply strategies for addressing and working with diverse behavior.
- Leads process improvement sessions: aligning departments resulting in cost saving initiatives.

CREDENTIALS

- Cornell University, Bachelor of Science
- Licensed Mental Health Counselor
- Bastyr University, Masters in Applied Behavior Science

SELECTED CLIENTS

- MASCO
- Washington State University
- Microsoft
- University of Washington
- T-Mobile
- Westin

Contact the Alliance at 206-616-8461 OR alliance@u.washington.edu.